







U.S. Army 2005 MWR Leisure Needs Rusvey

Fort Eustis Virginia



BRIEFING OUTLINE

Fort Eustis

LEISURE NEEDS SURVEY

- Project Overview
- Methodology
- Patron Sample
- Products

SURVEY RESULTS

- MWR Programs and Facilities
- Army Community Service
- Child and Youth Services
- Better Opportunities for Single Soldiers
- Leisure Activities
- Deployment and MWR
- Career Intentions

NEXT STEPS

PROJECT OVERVIEW

Fort Eustis

E

E

E

MWR STRATEGIC BUSINESS PLANNING MODEL

COMPONENTS Monitoring Analyzing and **Analyzing** Developing Formulating **Formulating** forecasting programs and alternatives the strategic operational and the external markets business plan business evaluating environment plans plan Mission and implementati vision on statements Customer and market analysis Policies, Strategic regulations, Composite goals and mission, and evaluation objectives Programs and laws Program facilities business inventory plans Installation and analysis Planning Monitoring, projections Implementati and assessment, on guidance community and and feedback profiles assumptions Competitive Functional analysis support plans Business and Integrated Capital industry **SWOT** Improvement standards analysis s program and trends Program costs and resources analysis Contingency plans

METHODOLOGY

Fort Eustis

PROJECT SCOPE

- 92 sites were surveyed in 2005
 - Northeast (21 sites) Europe (20 sites)
 - Northwest (10 sites) Korea (9 sites)
 - Southeast (13 sites) Pacific (5 sites)
 - Southwest(14 sites)



- 249,555 surveys were distributed throughout the Army to 4 patron groups:
 - Active Duty Soldiers
 - Spouses of Active Duty Soldiers (CONUS only)
 - DA Civilians
 - Retirees (CONUS only)
- 4,639 surveys were distributed at Fort Eustis

SURVEY ADMINISTRATION

- Designed to collect information on installation MWR programs and facilities as well as the leisure activities of your potential market
- 65 multiple choice questions; 7 questions were tailored to your specific installation issues

METHODOLOGY

Fort Eustis

SURVEY ADMINISTRATION (Continued)

- Active Duty and DA Civilian surveys distributed by installation POCs
- Spouses of Active Duty and Retiree surveys direct mailed to home addresses (CONUS only)
- Web survey option offered for the first time to all respondents

METHODOLOGY

Fort Eustis

SURVEY SAMPLE

- Four population segments
 - Active Duty

- Civilian Employees
- Spouses of Active Duty (CONUS only) Retirees (CONUS only)
- Response Rates and Confidence Intervals for each patron group and overall sample

	Survey Population	Surveys Distributed	Surveys Returned	Response <u>Rate</u> *	Confidence Interval **
Army:					
Survey Totals	1,212,240	249,555	50,651	20.91%	±.43%
Ft. Eustis:					
Active Duty	6,545	1,221	90	7.37%	±10.26%
Spouses of Active Duty	2,483	1,363	152	11.15%	±7.70%
Civilian Employees	4,981	914	223	24.40%	$\pm 6.41\%$
Retirees	4,043	1,141	306	26.82%	±5.39%
Total	18,052	4,639	771	16.62 %	±3.45%

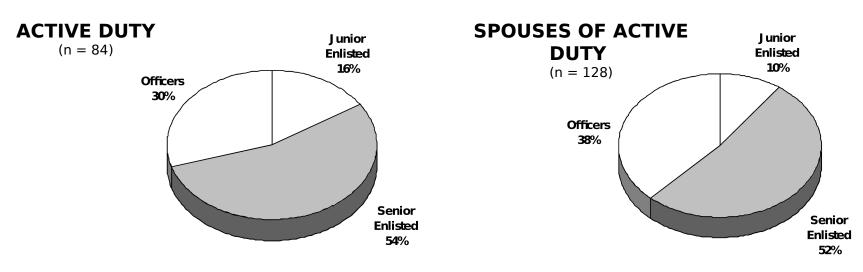
^{*} Response rate is calculated by dividing the number of surveys returned by the number of surveys distributed. It should be noted that low response rates (i.e., less than 20%) increase the chance that one or more subgroups (e.g., for active duty patron group, E1-E4 is a subgroup) may be over- or under-represented. Any patron groups with fewer than 15 survey respondents do not have their data reported to protect privacy and ensure representativeness.

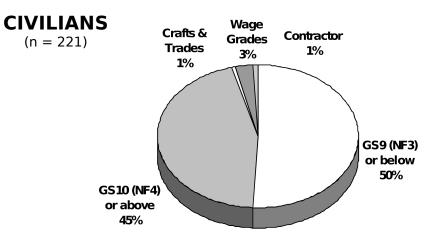
^{**}A confidence interval for a sample mean tells us the range in which we are likely to find the true population mean: Assume 300 surveys were returned for an active duty patron group of 1,350. 52% responded that they used the gym in the last year. The 95% confidence interval for this case would be $\pm 5\%$. Thus there is a 95% chance that the TOTAL number of active duty at this installation who used the gym last year is between 47% and 57%. We can be 95% confident that between 634 and 770 active duty used the gym

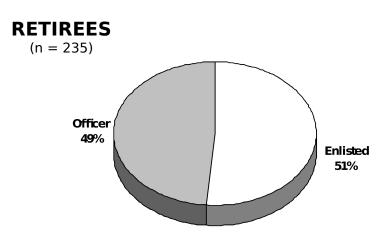
PATRON SAMPLE*

Fort Eustis

RESPONDENT POPULATION SEGMENTS







^{*}The n provided for each patron group is equal to the number of respondents who provided their rank or paygrade.

PRODUCTS

Fort Eustis

PRODUCTS

- Comprehensive installation report of survey data in electronic form
- SPSS data file provided to installation representatives for further analyses, if desired
- Installation level briefing of findings
- IMA and Army level roll-up reports and briefings

PRODUCT DISTRIBUTION

- All products provided on CD
- CD distribution to installation MWR Directors, IMA Headquarters, and U.S. Army Community and Family Support Center

MWR PROGRAMS & FACILITIES: USAGE AT FT. EUSTIS

Fort Eustis

MOST FREQUENTLY USED FACILITIES

Fitness Center/Gymnasium	51%
ITR - Commercial Travel Agency	33%
Outdoor Recreation Center	32%
Car Wash	32%
Bowling Center	29%

LEAST FREQUENTLY USED FACILITIES

BOSS	3%
School Age Services	4%
Bowling Pro Shop	5%
Child Development Center	5%
Arts & Crafts Center	6%

MWR PROGRAMS & FACILITIES: SATISFACTION AT FT. EUSTIS*

Fort Eustis

FACILITIES WITH HIGHEST SATISFACTION RATINGS*

BOSS	4.43
School Age Services	4.38
Youth Center	4.26
ITR - Commercial Travel Agency	4.25
Golf Course Pro Shop	4.21

FACILITIES WITH LOWEST SATISFACTION RATINGS*

Army Lodging	3.68
Automotive Skills	3.74
Car Wash	3.75
Bowling Pro Shop	3.82
Library	3.83

^{*}Programs and facilities were rated on a 5 point scale: 5 = Very Satisfied and 1 = Very Dissatisfied

MWR PROGRAMS & FACILITIES: QUALITY AT FT. EUSTIS*

Fort Eustis

FACILITIES WITH HIGHEST QUALITY RATINGS*

Cabins & Campgrounds 4.21
Youth Center 4.18
Child Development Center 4.17
School Age Services 4.16
BOSS 4.15

FACILITIES WITH LOWEST QUALITY RATINGS*

Army Lodging 3.39
Car Wash 3.53
Multipurpose Sports/Tennis Courts3.64
Library 3.67
Automotive Skills 3.68

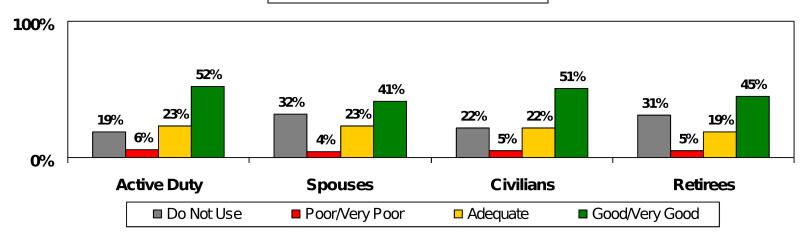
of three quality scores: Building/Facility/Space, Equipment/Furnishings, and Personnel.

^{*}Programs and facilities were rated on a 5 point scale: 5 = Very Good and 1 = Very Poor. These ratings are an average

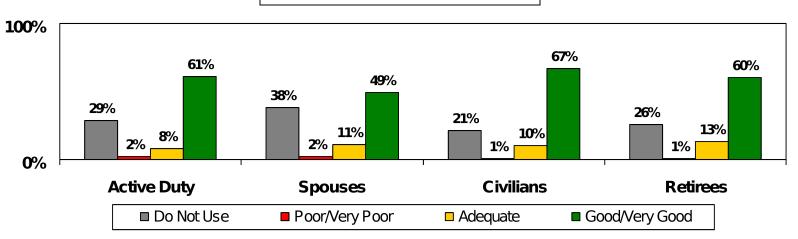
MWR PROGRAMS & FACILITIES: FOOD AND BEVERAGE SERVICES QUALITY

Fort Eustis





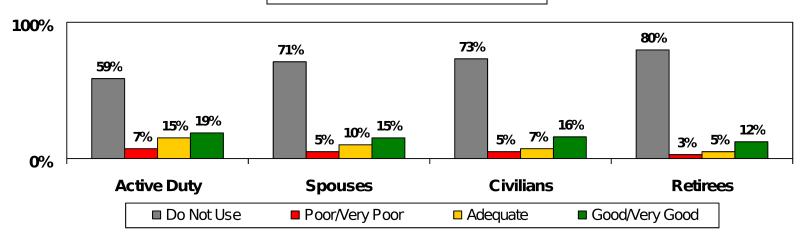
Quality of Off-Post Services



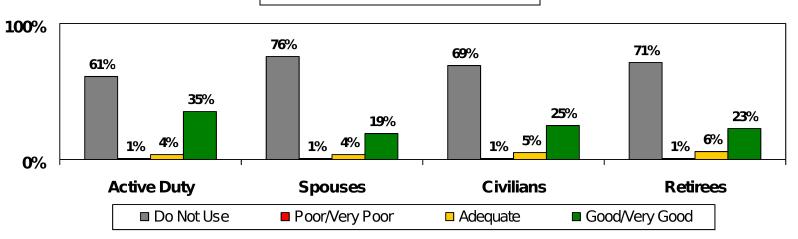
MWR PROGRAMS & FACILITIES: CATERING SERVICES QUALITY

Fort Eustis





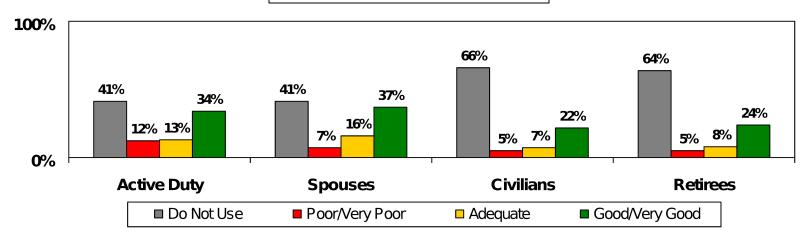
Quality of Off-Post Services



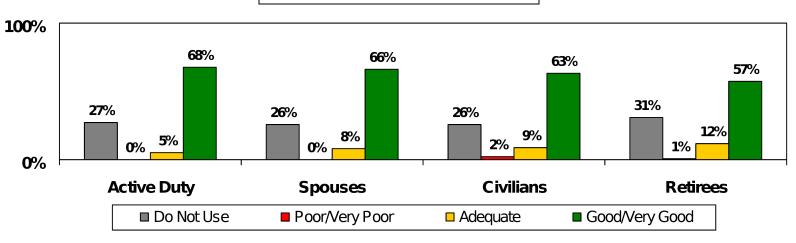
MWR PROGRAMS & FACILITIES: ENTERTAINMENT SERVICES QUALITY

Fort Eustis

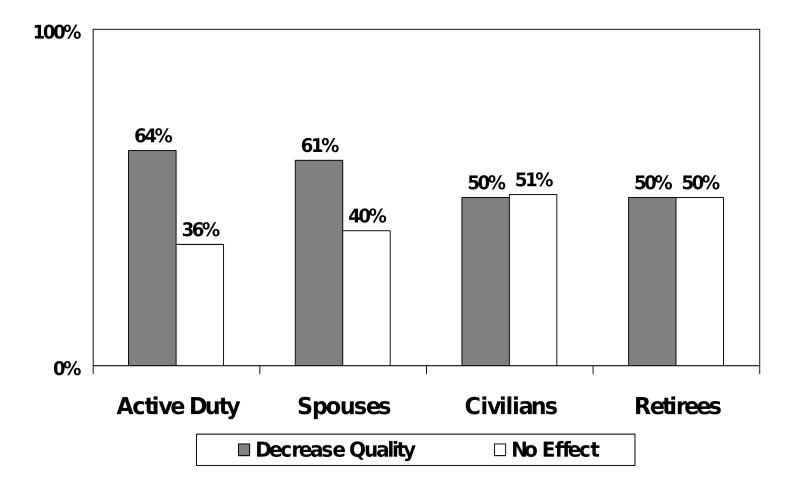




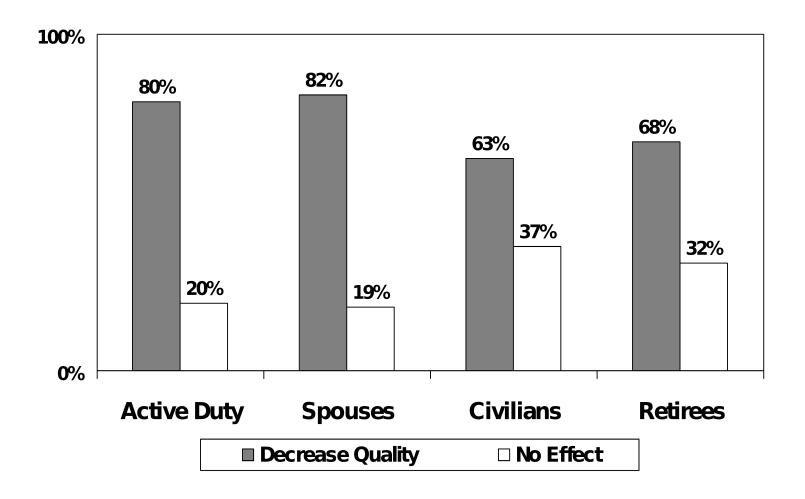
Quality of Off-Post Services



CLUB PROGRAM ELIMINATION EFFECT ON ARMY



MWR PROGRAMS & FACILITIES: RECREATION PROGRAM ELIMINATION EFFECT ON ARMY QOL



MWR PROGRAMS & SERVICES: MOST AND LEAST IMPORTANT ACTIVITIES/PROGRAMS

Fort Eustis

Top 7 Activities/Programs

Fitness Center/Gymnasium	77%
Army Lodging	68%
Child Development Center	56%
Youth Center	50%
Library	49%
ITR Office	47%
Athletic Fields	45%

Respondents were asked to select the 7 most important and 7 least important activities and programs offered on an Army installation.

RV Park	69%
Golf Course Pro Shop	56%
Bowling Pro Shop	53%
Car Wash	50%
Arts & Crafts Center	49%
Golf Course Food & Beverage	44%
Golf Course	41%

Bottom 7 Activities/Programs

MWR PROGRAMS & SERVICES: SOURCES OF INFORMATION*

WHERE DO YOU GET INFORMATION?	ACTIVE DUTY	SPOUSES	CIVILIANS	RETIREES	TOTAL
Internet	22%	15%	15%	8%	16%
E-mail	44%	16%	42%	16%	33%
Friends and neighbors	25%	41%	24%	29%	28%
Family Readiness Groups (FRGs)	20%	12%	3%	1%	10%
Bulletin boards on post	45%	22%	28%	25%	33%
Post newspaper	51 %	52%	57 %	54%	53%
MWR publications	33%	18%	30%	25%	28%
Radio	2%	0%	0%	1%	1%
Television	9%	1%	2%	2%	5%
My child(ren) let(s) me know	1%	3%	2%	1%	2%
Other unit members or co-workers	37%	18%	31%	14%	28%
Unit or post commander or supervisor	24%	8%	8%	4%	13%
Marquees/billboards	18%	20%	20%	16%	19%
Flyers	34%	28%	42%	34%	35%
Other	10%	13%	10%	14%	11%
I never hear anything	5%	12%	4%	13%	7%

^{*}The top 3 sources of MWR information are shaded for each patron group and the total population.

MWR PROGRAMS/SERVICES: GENERATE FEELING THAT THE ARMY CARES ABOUT ITS PEOPLE*

MWR PROGRAM/SERVICE	ACTIVE DUTY	SPOUSES OF ACTIVE DUTY
Army Child and Youth Services	95%	85%
Better Opportunities for Single Soldiers	77%	N/A
Army Community Service	56%	49%
MWR Programs and Services	76%	80%

^{*} Positive = moderate, great or very great extent

ARMY COMMUNITY SERVICE: AWARENESS AND BENEFIT - ACTIVE DUTY

ACS PROGRAMS	AWARENESS	BENEFICIAL*	NOT BENEFICIAL*
Information and Referral	60%	86%	14%
Outreach programs	53%	69%	31%
Family Readiness Groups	75%	75%	25%
Relocation Readiness Program	67%	87%	13%
Family Advocacy Program	72%	78%	22%
Crisis intervention	57%	75%	25%
Money management classes, budgeting assistance	66%	79%	21%
Financial counseling, including tax assistance	75%	90%	10%
Consumer information	46%	80%	20%
Employment Readiness Program	55%	83%	17%
Foster child care	34%	50%	50%
Exceptional Family Member Program	69%	82%	18%
Army Family Team Building	61%	79%	21%
Army Family Action Plan	54%	78%	22%

^{*} Percentage of Active Duty users

ARMY COMMUNITY SERVICE: AWARENESS AND BENEFIT - SPOUSES

ACS PROGRAMS	AWARENESS	BENEFICIAL*	NOT BENEFICIAL*
Information and Referral	49%	94%	6%
Outreach programs	41%	73%	27%
Family Readiness Groups	71%	71%	29%
Relocation Readiness Program	63%	91%	9%
Family Advocacy Program	69%	83%	17%
Crisis intervention	40%	80%	20%
Money management classes, budgeting assistance	59%	69%	31%
Financial counseling, including tax assistance	65%	88%	13%
Consumer information	28%	57%	43%
Employment Readiness Program	60%	73%	27%
Foster child care	16%	50%	50%
Exceptional Family Member Program	61%	81%	19%
Army Family Team Building	47%	83%	17%
Army Family Action Plan	29%	83%	17%

^{*} Percentage of Spouses of Active Duty Member users

POSITIVE IMPACTS ON ACTIVE DUTY AND

POSITIVE* ACS IMPACTS	ACTIVE DUTY	SPOUSES OF ACTIVE DUTY
Satisfaction with my job	50%	38%
Personal job performance/readiness	50%	37%
Unit cohesion and teamwork	53%	44%
Unit readiness	53%	48%
Relationship with my spouse	45%	39%
Relationship with my children	48%	38%
My family's adjustment to Army life	44%	48%
Family preparedness for deployments	53%	47%
Ability to manage my finances	46%	27%
Feeling that I am part of the military community	42%	44%

^{*} Positive = moderate, great or very great extent

POSITIVE IMPACTS ON ACTIVE DUTY AND SPONSES

POSITIVE* CYS IMPACTS	ACTIVE DUTY	SPOUSES OF ACTIVE DUTY
Helps minimize lost duty/work time due to lack of child care/youth sponsorship options	94%	81%
Helps minimize lost duty/work time due to lack of child care/youth services	94%	82%
Plays a role in influencing my decision/my spouse's decision to remain in the Army	69%	54%
Allows me to work outside my home	73%	71%
Allows me to work at home	63%	41%
Offers me an employment opportunity within the CYS program	57%	42%
Allows me/my spouse to better concentrate on my/our job(s)	87%	75%
Provides positive growth and development opportunities for my children	94%	86%

^{*} Positive = moderate, great or very great extent

(BOSS):

POSITIVE IMPACTS ON ACTIVE DUTY

POSITIVE* BOSS IMPACTS	ACTIVE DUTY
Satisfaction with my job	90%
Personal job performance/readiness	89%
Unit cohesion and teamwork	82%
Unit readiness	82%
Ability to manage my finances	80%
Feeling that I am part of the military community	82%
Relationship with my children (single parents)	63%
My family's adjustment to Army life (single parents)	63%
Family preparedness for deployments (single parents)	75%

^{*} Positive = moderate, great or very great extent

PREFERENCES OVERALL AND BY PATRON

Fort Eustis

Top 10 Leisure Activities for All Respondents

Watching TV, videotapes, and DVDs64%			
Entertaining guests at home	56%		
Internet access/applications (home	9)51%		
Going to movie theaters	50%		
Going to beaches/lakes	40%		
Special family events	39%		
Gardening	38%		
Automotive detailing/washing	36%		
Festivals/events	36%		
Walking	35%		

Top 5 for Active Duty

Entertaining guests at home	55%	
Watching TV, videotapes, and DVD	s49%	
Internet access/applications (home) 48%		
Automotive detailing/washing 43%		
Going to movie theaters	43%	

Top 5 for Spouses of Active Duty

Watching TV, videotapes, and DVDs77%
Entertaining guests at home 75%
Going to movie theaters 70%
Internet access/applications (home) 64%
Special family events 62%

Top 5 for Civilians

Watching TV, videotapes, and DVDs 67%
Entertaining guests at home 52%
Internet access/applications (home) 49%
Going to movie theaters 46%
Festivals/events 45%

Top 5 for Retirees

Watching TV, videotapes, and DVDs72%
Entertaining guests at home 51%
Internet access/applications (home) 50%
Going to movie theaters 48%
Walking 46%

LEISURE ACTIVITIES: PREFERENCES BY ACTIVITY CATEGORY

Team Sports	
Basketball	11%
Softball	11%
Soccer	8%
Touch/flag football	7%
Volleyball	6%

Outdoor Recreation	
Going to beaches/lakes	40%
Fishing	25%
Picnicking	24%
Bicycle riding/mountain biking	19%
Camping/hiking/backpacking	14%

Social	
Entertaining guests at home	56%
Special family events	39%
Dancing	25%
Happy hour/social hour	24%
Night clubs/lounges	24%

Sports and Fitness	
Walking	35%
Cardiovascular equipment	35%
Weight/strength training	27%
Bowling	21%
Running/jogging	20%

Entertainment	
Watching TV, videotapes, and D	VDs64%
Going to movie theaters	50%
Festivals/events	36%
Plays/shows/concerts	33%
Attending sports events	26%

Special Interests	
Internet access/applications (home) 51%
Gardening	38%
Automotive detailing/washing	36%
Automotive maintenance & repair	33%
Digital photography	23%

LEISURE ACTIVITIES: MARKET SHARE OF ACTIVITY PREFERENCES ON POST*

ACTIVITIES	PARTICIPATED PRIMARILY ON POST	PARTICIPATED PRIMARILY OFF POST	OVERALL PARTICIPATION
Cardiovascular equipment	23%	12%	35%
Reading	22%	N/A	22%
Internet access (library)	17%	N/A	17%
Weight/strength training	15%	12%	27%
Multi-media (videos, DVDs, CDs)	15%	N/A	15%
Reference/research services	15%	N/A	15%
Study/self development	14%	N/A	14%

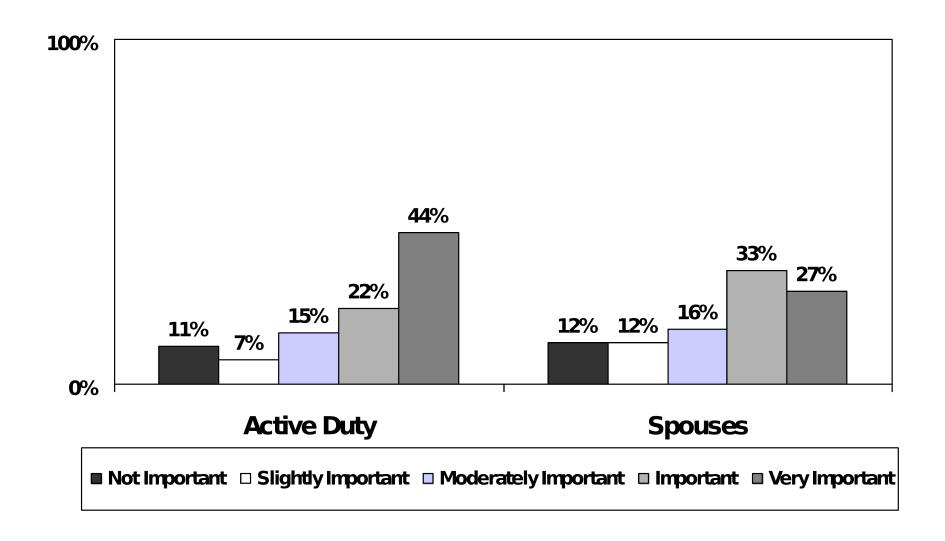
^{*}Top 7 leisure activity preferences ranked by on-post participation.

LEISURE ACTIVITIES: MARKET SHARE OF SPECIAL INTEREST ACTIVITY PREFERENCES BY LOCATION*

ACTIVITIES	PARTICIPATED PRIMARILY ON POST	PARTICIPATED PRIMARILY OFF POST	PARTICIPATED PRIMARILY AT HOME	OVERALL PARTICIPATION
Internet access/applications (home)	4%	3%	44%	51%
Gardening	2%	3%	33%	38%
Automotive detailing/washing	9%	6%	20%	36%
Automotive maintenance & repair	8%	11%	13%	33%
Digital photography	1%	5%	17%	23%
Computer games	1%	1%	21%	23%
Trips/touring	1%	15%	0%	15%

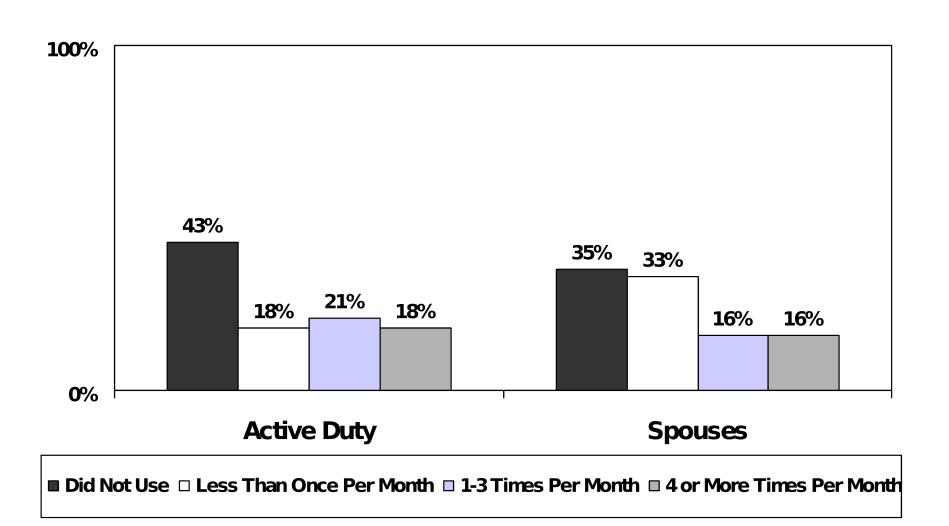
^{*}Top 7 special interest activity preferences ranked by overall participation.

DEPLOYMENT AND MWR: IMPORTANCE OF ACCESS TO MWR DURING DEPLOYMENT

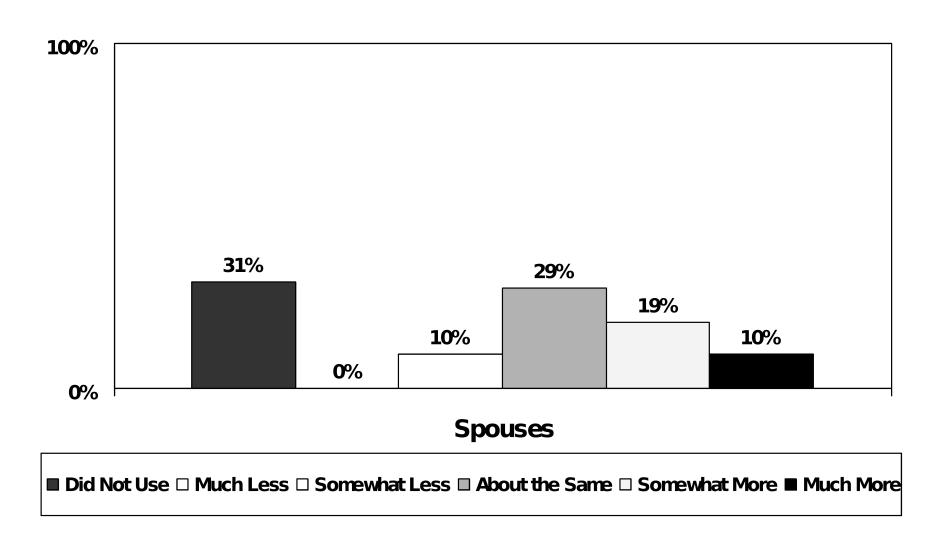


DEPLOYMENT AND MWR: USE OF MWR DURING DEPLOYMENT IN THEATER OR AT HOME

INSTALLATION



DEPLOYMENT AND MWR: USE OF MWR DURING DEPLOYMENT COMPARED TO NON-DEPLOYMENT



ACTIVE DUTY AND SPOUSES OF ACTIVE DUTY

Current Plans About Making the Military Your Career	ACTIVE DUTY
Definitely will not make military a career	10%
Probably will not make military a career	4%
Undecided	11%
Probably will make military a career	15%
Definitely will make military a career	60%

Do You Want Your Spouse to Make the Military His/Her Career?	SPOUSES OF ACTIVE DUTY
No	9%
Not Sure	13%
Yes	78%

NEXT STEPS

Fort Eustis

INSTALLATION REPORTS

- Review information on 91 leisure activities and up to 40 MWR facilities
- Share with Commander and program managers

DATA APPLICATIONS

- Action planning for program change and enhancement
- Strategic business planning
- Five year program planning
- Priorities for Project Validation Assessments
- Follow-up focus groups on items of interest or for clarification of findings
- Input into the Installation Status Report (ISR)